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INSTRUCTION NO. LI 20-580-1

LI 20-580-1 PERSONNEL. Draft Date 13 May 1957

SUBJECT: Logistics Promotion Program

CONTENTS

Page

Page

General Promotion of Wage Board Employees and GS Employees 1 through 6

Promotion of Employees to Supergrade Positions . . Premotion of GS-7 Through GS-14 Employees . . .

GENERAL

25X1A

establishes a competitive promotion program within Regulation Career Service areas. This Instruction establishes policy and procedures for implementing this program as it relates to the promotion of Logistics Designees.

PROMOTION OF WAGE BOARD EMPLOYEES AND GS EMPLOYEES 1 THROUGH 6

Chiefs of Divisions or Staffs, or Chiefs of Field Stations are responsible for initiating promotion requests for Wage Board employees and GS employees one through six, by completing Request for Personnel Action , and forwarding such, via channels, (ST-52) in accordance with to the Logistics Personnel Office for appropriate review and action. Recommendations for promotion will be initiated and reviewed on the basis of a competitive evaluation of employees' performance, qualifications, length of service, acceptance of Career Staff obligations and value to the Agency. Promotion requests for Wage Board employees and GS employees in grades one through six are not to be initiated unless appropriate slots exist into which the employees can be promoted.

PROMOTION OF EMPLOYEES TO SUPERGRADE POSITIONS

For policy concerning the promotion of employees to supergrade positions, see

- PROMOTION OF GS-7 THROUGH GS-14 EMPLOYEES
- a. Establishment of Number and Grades of Promotions Available

Periodically, the Director of Personnel will provide the Office of Logistics with its Career Service Staffing Authorization. In general, the CSSA will establish the number of promotions, by grade, available for use by the Logistics Career Service to promote selected employees.

25X1A

25X1A

INSTRUCTION NO. LI 20-580-1 LI 20-580-1 PERSONNEL Draft Date 13 May 1957

b. Selection of Amployees who are to be Recommended for Promotion

(1) Compilation of Eligibility Promotion Lists

- (a) As requested by the Logistics Career Board, the Logistics Personnel Office will review the records of all eligible employees (those who have completed the minimum time-ingrade period), and in accordance with the Point Rating System (see paragraph f below), rank them in numerical order. These lists will be known as the Eligibility Promotion Lists. A separate list will be prepared for each grade, GS-7 through GS-14, every six months. The Eligibility Promotion Lists will be utilised by the Logistics Career Board as a guide.
- (b) Eligibility Premotion Lists and point ratings assigned individual employees will be maintained by the Logistics Personnel Office on an EYES ONLY basis.

(2) Compilation of Recommended Promotion Lists

- (a) The Logistics Career Board will review each Eligibility
 Promotion List and rank those employees in numerical order
 who in the opinion of the Board merit promotion. These lists
 will be known as the Recommended Promotion Lists and will include a minimum of ten and a maximum of fifteen names.
- (b) If appropriate slots are not available into which employees, whose names appear on the Recommended Promotion List, can be promoted, the Board will indicate by an asteriak those employees who are to be considered for Personal Rank Assignments (see paragraph 4d).
- (c) The selection of employees for inclusion on the Recommended Premotion Lists will be made on the basis of a competitive evaluation of the employees' potential to the Agency. In general, employees' potential to the Agency may be based upon such factors as: their relative rank on the Eligibility Premotion List; an evaluation of their work performance; wariety of assignments they have held; quantitative and qualitative evaluation of their formal education combined with other training completed; their ability to present legical ideas orally or in writing; their ability to maintain satisfactory relationships with others; their supervisory or executive ability; their technical knowledge of one or more phases of legisties; their willingness to accept their career staff obligations; the degree of drive which they possess; their receptiveness to supervisory control and guidance; etc.

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Approved For Release 2001/08/10 : 074-4017/8-047 8400

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INSTRUCTION NO. LI 20-580-1 LI 20-580-1 PERSONNEL Draft Date 13 May 1957

(d) The Recommended Promotion Lists will be forwarded to the Head of the Logistics Career Service for approval or disapproval, together with a recommendation as to the number of promotions to be effected.

c. Action by the Head of the Logistics Career Service

- (1) The Head of the Logistics Career Service will review the Recommended Promotion Lists, together with the number of promotions recommended to be utilized as submitted to him by the Logistics Career Board. Based upon a competitive evaluation of an employee's potential to the Agency, he will select the number and names of employees who, in his opinion, merit promotion.
- (2) In selecting and recommending employees for promotion, the Head of the Logistics Career Service is responsible for ensuring that each employee recommended for promotion is utilized in a position of proper grade upon promotion or upon completion of a Personal Bank Assignment; and ensuring that the grade and occupational structure of the Logistics Career Service does not exceed the Career Staffing Authorization made available to the Office of Logistics by the Office of Personnel.

d. Personal Rank Assignments

- (1) Normally, an employee will not be promoted to a grade higher than the grade of the position to which he is to be assigned.
- (2) In those few instances where it is determined that an employee should be promoted to a grade that exceeds the grade of the position to which he is assigned, such promotions will be known as Personal Bank Assignments and will be recommended by the Logistics Career Board when the following conditions exist:
 - (a) Justification for the recommendation is based upon one of the following reasons:
 - 1. To enable an employee to be competitively promoted and complete a specific tour or assignment in a position of grade lower than his grade after promotion;
 - 2. An employee is the only qualified individual available for assignment to a position which must be filled immediately;
 - 3. The employee possesses such menusual background, contacts, or qualifications for a particular position that his assignment is essential to an Agency program.

Approved For Release 2001/08/10 : CIA-RDR78-04-18A002 10 13 10 18 18 1 A

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INSTRUCTION NO, LI 20-580-1 LI 20-580-1 PERSONNEL Draft Date 13 May 1957

- 4. An employee's service record and qualifications clearly predict satisfactory performance in a position of his grade, and staffing plans provide for the filling of such a position in the near future, but no appropriate assignment of proper grade is currently available;
- 5. To permit an employee to obtain specific experience essential to the planned future utilization of his services.
- (b) The duration of the recommended Personal Rank Assignment is specified.
- (c) Reasonable expectation exists that at such time as the duration of the Personal Rank Assignment expires, an appropriate vacancy (possessing the grade of the employee) will exist into which the employee can be immediately reassigned.

e. Processing of Promotion Actions

- (1) The Head of the Logistics Career Service will advise the appropriate Chief of Division or Staff, or Chief of an Area Division (in the instance of field employees) wherein the employee is assigned, that he is considering promoting the employee.
- (2) The Chief of an Office of Logistics Division or Staff, or a Chief of an Area Division will:
 - Prepare SF-52, Request for Personnel Action, in accordance with and submit such to the Logistics Personnel Office. Premotion requests requiring Personal Rank Assignments will include a statement (see para. 4d above) of the reason for the Personal Rank Assignment and its probable duration. All Personal Rank Assignments must have the concurrence of the Head of the Logistics Career Service; or
 - (b) Recommend to the Head of the Logistics Career Service that the proposed promotion not be effected and provide appropriate reasons why not. In this event, the Head of the Logistics Career Service will give due consideration to recommendations as to the timing of a promotion or that a proposed promotion not be effected.
- (3) The Logistics Personnel Office will review the Proposed Promotion Request (SF-52) in order to assure that it has been prepared and processed in accordance with established policies and procedures, and forward it to the Office of Personnel for review and action.

25X1A

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INSTRUCTION NO. LI 20-580-1 LI 20-580-1 PERSONNEL Draft Date 13 May 1957

f. Point Rating System

Employees will be evaluated and ranked in numerical order in accordance with the total number of points accrued through the following eight factors:

(1) Evaluation of Performance

In computing points for this factor, all Fitness Reports, reflecting the past two-year period, will be considered and averaged into a point value. However, Fitness Reports during this two-year period at a lower grade than the employee now holds will not be considered. Points will be awarded as follows:

Evaluation	No. o	f Points
Does not perform duties adequately; is incompetent .	•	0
Barely adequate in performance; although has had specific guidance or training, often fails to sarry		
out responsibilities	•	0
Performs most duties acceptably; oscasionally reveals some area of weakness		5
Performs duties in a competent, effective manner	. 1	o
A fine performance: Carries out many responsibilities exceptionally well		5
Performs duties in such an outstanding manner: is equaled by few other persons known to the supervisor	. 2	0

INSTRUCTION NO. LI 20-580-1 LI 20-580-1 FERSONNEL Draft Date 13 May 1957

(2) Evaluation of Potential to Assume Greater Responsibilities

In computing points for this factor, all Fitness Reports reflecting the past two-year period will be considered and averaged into a point value. However, Fitness Reports during this two-year period at a lower grade than the employee now holds will not be considered. Foints will be awarded as follows:

Evaluation	No. of Points
Already above the level at which satisfactory performance can be expected	. 0
Has reached the highest level at which satisfactory performance can be expected	. 0
Making progress, but needs more time before being trained to assume greater responsibilities	• 0
Ready for training in assuming greater responsibilit	ies 5
Will probably adjust quickly to more responsible dut without further training	
Already assuming more responsibilities than expected at his present level	
An exceptional person who is one of the few who shou be considered for early assumption of higher level responsibilities	 .

(3) Evaluation of Total CIA Work Experience

In computing points for this factor, employees will be given one twelth of a point for each month employed by the Agency or its predecessor Agencies (i.e., Coordinator of Information; Office of Strategic Services; War Department, Strategic Services Unit; and Central Intelligence Group). No credit will be given for service prior to 14 July 1941.

SECRET CONFIDENTIAL

INSTRUCTION NO. LI 20-580-1 LI 20-580-1 PERSONNEL Draft Date 13 May 1957

Point:

(4) Evaluation of Pre-CIA Work Experience and Qualifications

In computing Points for this factor, employees will be given points commensurate with that grade, or its equivalent, at which they entired on duty with the Agency.

Grade Entered on Dut	Y		-	*												No	of Points
GS-1 through GS-2 or	. 60	ui	va.	Lor	10	•	٠				•		*	•	•	٠	1
05-6 or equivalent					1	•		•	•	•	•			•		•	2
GE-7 or equivalent	ă.		_	į				•	*			•	•		٠	•	3
08-8 or equivalent			-		*			•		•					•	•	4
GB-9 or equivalent		ب نر								•	•	•				•	5
GS-10 or equivalent											*			٠			6
GS-11 or equivalent				•													7
GS-12 or equivalent	•			٠			•		ा} •		1.55 . 1 0 1	•			•	•	8
68-13 or equivalent								÷		02,41			2				9
08-14 or equivalent				ě.			•	- •	 •	•						•	1ó

(5) Evaluation of Time in Present Grade

In computing points for this factor, employees will be given points commensurate with the time they have been in their present grade while employees of the CIA. No credit will be given for time in excess of five years.

Time in Grade									No. of
6 to 12 Months		 						* * *	. 1
	Years			Agin aut ∰e Mar	ole ål. ₩ \$	-	୍ରକ୍ତି । 🐞 🏶 ଏ		. 2
3 to 4 Years				• •	* *				. 7
4 to 5 Years			· ·	5 gr			- S- S- - S- S- 3		. 10

(6) Evaluation of Overseas CIA Service Completed

(a) In recognition that sompletion of oversess service represents an accumulation of highly regarded Agency experience and, in addition, reflects the fulfillment by the employee of his Career Staff obligation, point credits will be given for the satisfactory completion of oversess service. Ho credit will be allowed in instances wherein service completed was evaluated as unsatisfactory on Fitness Reports



INSTRUCTION NO. LI 20-580-1 LI 20-580-1 PERSONNEL Braft Bate 13 May 1957

covering such periods of time. In computing overseas service, credit will also be given for TDY time and time in a Contract Employee Status overseas. A maximum of fifteen points will be given on the basis of one point for each six months of total time assumulated.

(b) It is recognized that some Logistics employees, who desire to serve overseas, have not had an opportunity for such; some, because of their grades or qualifications, are not eligible for overseas assignment; and some, because of physical disabilities or compassionate reasons, have not been able to accept overseas assignments. These factors will be given prime consideration by the Logistics Career Board at such time as they review the Eligibility Promotion Lists.

(7) Evaluation of Formal Education Completed

In computing points for this factor, employees will be given points commensurate with the amount of formal education which they have satisfactorily completed in an accredited college, university, high school, or their equivalent. A maximum of ten points will be given on the basis of one point for each college year (i.e. satisfactory completion of thirty credit hours or its equivalent) sampleted, two points for each degree received, and one point for possession of a high school diploms.

(8) Evaluation of CIA Training Courses Completed

(a) In computing points for this factor, credit will be given for internal CIA courses and courses taken under CIA sponsorship in external colleges, universities, technical schools or their equivalent. Credit will not be given for on-the-job type training, courses wherein an employee received an unsatisfactory grade or did not fully complete the course, and courses which concern knowledges, skills, or subjects not specifically required by the Office of Logistics. A maximum of ten points will be gwarded as follows:

Internal CIA Courses: one tenth of a point for each twenty to forty classroom hours of work.

External Courses sponsored by the CIA: one tenth of a point for each twenty to forty classroom hours; or two tenths of a point for each three credit hours of college or equivalent work completed.

Maval Freight Transportation School, 9 months: 2 points Mational War College, 10 months: 2 points Army War College, 10 months: 2 points Industrial College of the Armed Forces: 2 points

Approved For Release 2001/08/10 : The RDP 78

SECRET CONFIDENTIAL

INSTRUCTION NO. LI 20-580-1 II 20-580-1 PERSONNEL Draft Date 13 May 1957

(b) The following is a partial list of recommended courses for Logistics designees:

Technical Courses

Name of Course and Buration	Sponsor
	DDS/OL
Logistics Support Course - 6 weeks	DAD\AT
Logistics Supervisory Tr 6 hours	18
Procurement Support Program - O nours	manus Lauren
um Manning - 3 weeks	DDS/OTA
Language Training (in CIA) - 6 months	
Language Training (out of CIA) - 0 mos.	External
Armed Forces Packaging Course - 3 weeks	Defense
Material Eardling & Packaging - 3 weeks	Mavy
Army Logistics Mgt. Center Courses:	
1 to 3-week courses	Army
3 to 12-week courses	
Contract Negotiators' Training - 3 weeks	Navy
IBC Procedures - 30-45 hours	External
sectal courses relating to Ordnance,	
Printing & Reproduction, Packing &	
Crating, Supply, Transportation,	
Procurement, Real Estate, Construction,	
etc.	External
G M. 1	
General Agency Courses	
Operations Course - 16 weeks	DDS/OTR
Operations Familiarization - 6 weeks	4#
Operations Support Course - 5 weeks	1# 11
Clandestine Services Review - 3 weeks	,-
	17

Management Courses

Basic Supervision - 40 hours	DDS/OTR
Basic Management - 40 hours	28
Effective Writing - 20 hours Writing Workshop - 27 hours	(3 **
Effective Speaking - 12 hours	28
Conference Leadership - 12 hours Reading Improvement - 30 hours	44
Weeding Analysis - 6 hours	7 F
Instructional Techniques - 40 hours	

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Intelligence Orientation - 3 weeks Administrative Procedures - 2 weeks

Approved For Release 2001/08/10 : CIA-RDP78-047-18-0024001-0028-